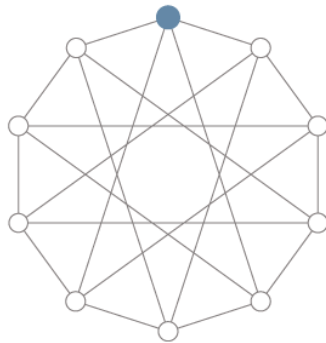


# P(RUV) Relevant, Unique and Visible

A Wisdom Jig from



Humane  
Leadership  
Conference

**Power/Earned influence is a function of being relevant, unique, and visible or P(R, U, V)**

Things I could do to earn influence that might be relevant and unique

Relevance v. Uniqueness - sort the things you could do into this matrix to focus your efforts

|                          |                         |
|--------------------------|-------------------------|
| Relevant, not unique     | <b>Relevant, unique</b> |
| Not relevant, not unique | Not relevant, unique    |

Ways to be more visible doing the relevant, unique items