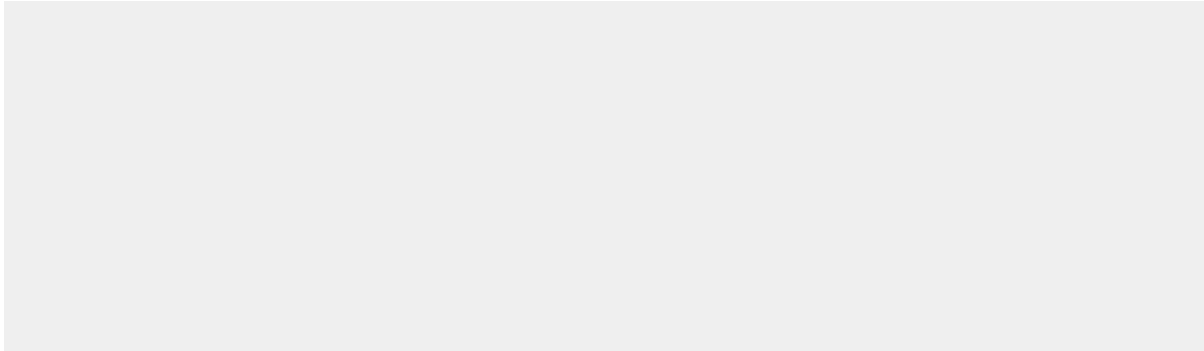


Power/Earned influence is a function of being relevant, unique, and visible = P(RUV)

Things I could do to earn influence



Relevance v. Uniqueness - sort the best things above into this matrix to focus your efforts

Relevant		Relevant, unique
Not Relevant		
	Not Unique	Unique

Ways to be more visible doing the relevant, unique items

